

W. Brown & Associates offers its aviation insurance products exclusively through a network of independent insurance agents & brokers. If you are unable to locate one near you, call us and we will gladly refer you to several who will be pleased to assist you.

New business and renewal quotes are available up to sixty days before the coverage effective date. Quotes can be requested even earlier when the client's bid process requires additional time.

Working with W. Brown & Associates is easy. Our underwriters offer prompt and convenient quotes for all coverage types by phone, fax, mail or e-mail.

You can reach us by phone at:
(949) 851-2060 (voice)
(949) 851-2155 (fax)

Or you can visit us online at:
www.wbais.com

**Over Twenty Years of Promises Kept...
no other aviation insurance market can
match W. Brown's track record of:**

- ◆ Private Ownership
- ◆ Stable Management
- ◆ Consistent Underwriting Philosophy

**Whether your needs call for
100% or Quota Share support,
W. Brown & Associates offers a
wide range of aviation insur-
ance products including:**

Aircraft Hull & Liability

(P&B, Charter & Commercial,
Industrial Aid, Instruction & Rental)



Aircraft Products Liability

(Manufacturers and Distributors)



Airport Liability



Ground Based Liability (CGL)

(repair & service, fuelers,
aircraft sales, instruction &
rental, charter operations etc.)



Non-Owned Aircraft Liability

(Corporate, Commercial, Film Production)



**Admitted Mexican Coverage For
Tourist and Commercial
Operations**

**This brochure is for your information only. It
confers no insurance coverage whatsoever.
The contents of this brochure are subject to
regulatory approval where applicable and are
subject to change without notice.**

19000 MacArthur Boulevard, Suite 700
Irvine, CA 92612

Phone: (949) 851-2060
Fax: (949) 851-2155



**W. BROWN &
ASSOCIATES
INSURANCE SERVICES**

**GENERAL AVIATION
PROGRAM
INFORMATION
2010**



Proudly Serving The Aviation Insurance Community Since 1987

About W. Brown & Associates...

W. Brown has clearly proven itself to be the industry's most consistent and dependable aviation insurance market. Our ownership and management is virtually unchanged since 1987. We partner only with the most reliable insurers and reinsurers. Our underwriting approach is stable and makes long term sense for all parties. And, as always, we deliver the industry's most responsive client service.

In 2009, we entered an exclusive multi-year partnership with the Catlin Group to underwrite US general aviation business on their behalf. In the U.S., Catlin Insurance Company, Inc. is rated "A,XV" providing the financial strength and stability that our clients demand.

W. Brown offers a wide array of products and services. We can lead or support Quota Share placements as well as traditional 100% policies. Eligible applicants can request hull limits up to \$25,000,000 and liability limits up to \$300,000,000.

In 2010, ***Flight Line Plus*** will be introduced allowing brokers to obtain quotes, bind coverage and even print policies for eligible policies online and on demand.

Why not talk to W. Brown today?

Available Classes of Insurance...

Aircraft Hull Physical Damage
Up to \$25,000,000

Aircraft Liability
Charter & Industrial Aid
Up to \$300,000,000 CSL

Preferred P&B
Up to \$5,000,000 CSL

Routine P&B and Instruction & Rental
Up to \$1,000,000 CSL
(Limited to \$100,000 Per Passenger)

Agricultural Liability
Bodily Injury \$100,000 / \$300,000
Property Damage \$100,000
Treated Crops \$25,000 / \$50,000

Non Owned Aircraft Liability
Up to \$300,000,000 CSL

Aviation Products Liability
Up to \$300,000,000 CSL

Airport Liability
Up to \$300,000,000 CSL

General Liability (CGL)
Up to \$300,000,000 CSL
*FBO's, Premises Liability,
Hangarkeeper's Liability,
Products Liability, Completed Ops etc.*

Quota Share
Up to \$250,000,000 leading or following
(50% Share of \$500,000,000 max)

Admitted Mexican Insurance For
Tourist and Commercial Use

The W. Brown Team...

Scott Brown - President
Vince Zimmerer - Executive Vice President
John Del Vecchio, Senior Vice President

Underwriters

Ernest De Spain, VP Ken Schmidt, VP
Denise Brookens, AVP, Lisa Matthews,
Mike Myers, Mark Pennington

In The Event of A Claim...

Aviation claims are complex and require prompt and expert response.

Continuing a relationship established more than 35 years ago, the law firm of Kern and Wooley, LLP coordinates all claims and legal services for W. Brown's clients. Under Bob Kern's direction, K&W's staff works together with a national team of independent professionals to deliver prompt and equitable results.

Claims connected with W. Brown aviation policies can be reported to:

Mr. Robert Kern
Kern and Wooley, LLP
11100 Santa Monica Boulevard
Los Angeles, CA 90025
Phone: (310) 824-1777 Fax: (310) 824-0892

or

Roberta Jones, AVP - Claims Liaison
W. Brown & Associates Insurance Services
19000 MacArthur Boulevard, Suite 700
Irvine, CA 92612
Phone: (949) 851-2060
New Claim Reporting Fax: (949) 681-7393

Applications and
Sample Policies are
available at:
www.wbais.com

