

W. Brown & Associates offers its aviation insurance products exclusively through a nationwide network of independent insurance brokers. If you are unable to locate one near you, call us and we will gladly refer you to several who will be pleased to assist you.

New business and renewal quotes are available up to sixty days before the coverage effective date. Quotes can be provided even earlier when the client's bid process requires additional time.

We make it easy to work with the W. Brown team. We offer prompt, convenient quotes for any type of coverage by phone, fax or e-mail. Policies can be delivered in hard copy or by email - even online - it's your choice.

Please call us at (949) 851-2060 for more information or visit us on the web at: www.wbais.com.

Promises Kept...Since 1987.
No other aviation insurance market can match W. Brown's track record of:

- ◆ Private Ownership
- ◆ Stable Management
- ◆ Consistent Underwriting Philosophy

W. Brown & Associates offers a wide range of aviation insurance including:

- Aircraft Hull & Liability**
(P&B, Charter & Commercial, Sales & Demo, Industrial Aid, Instruction & Rental)
- ◆
- Aircraft Products Liability**
(Manufacturers and Distributors)
- ◆
- Airport Liability**
- ◆
- Aviation General Liability**
(FBO's, repair & service, aircraft sales, museums, fueling, instruction & rental, charter operators, etc.)
- ◆
- Non-Owned Aircraft Liability**
(Corporate, Commercial, Film Production, etc.)
- ◆
- Admitted Mexican Coverage**
- ◆
- Aviation XS Liability**
- ◆
- Unmanned Aerial Vehicles**
- ◆
- 100% or Quota Share Placements**
- ◆
- Admitted coverage in Puerto Rico and the U.S. Virgin Islands**
- ◆
- Electronic Applications For All Lines**

This brochure is provided for your information only. It confers no insurance coverage. The insurance products mentioned herein are subject to regulatory approval and are subject to change without notice.

Flight Line Plus is a registered trademark of
W. Brown & Associates Insurance Services

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W. BROWN & ASSOCIATES INSURANCE SERVICES AVIATION INSURANCE PROGRAM INFORMATION

2018



Serving The Aviation Insurance Community Since 1987

About W. Brown & Associates

Founded in 1987, W. Brown is widely known as the most consistent source of aviation insurance. No competitor can match our 30 year record of ownership, management or underwriting stability.

We have proudly partnered with the Endurance Group of Insurance Companies since 2016 to underwrite US general aviation business on their behalf.

In 2017, Endurance was acquired by Sompo Holdings, Inc. and rebranded itself as Sompo International, whose operating subsidiaries are backed by the financial strength of Sompo Japan Nipponkoa Insurance Company which has more than \$60 billion in total assets and also holds an A+ financial strength rating from A.M. Best.

W. Brown offers insurance support to virtually every sector of the General Aviation market. Admitted policies are available in all 50 States, D.C., Puerto Rico and the U.S. Virgin Islands.

Our ***Flight Line Plus*** system offers brokers 24/7 online access to quote, bind and manage eligible P&B business. Liability coverage for Drones is also now available via the system with more online products coming soon. ***Flight Line Plus*** can be accessed via AeroQuote or directly at the WBAIS website.

Applications and
Sample Policies are
available at:
www.wbais.com



Available Classes of Insurance

W. Brown offers traditional 100% policies as well support for Quota Share placements either as a leader or a following market.

Aircraft Hull Physical Damage

Up to \$25,000,000

Aircraft Liability

Charter & Industrial Aid
Up to \$500,000,000 CSL

Preferred P&B

Up to \$5,000,000 CSL

Routine P&B and Instruction & Rental

Up to \$1,000,000 CSL

Limited to \$100,000 Per Passenger

Agricultural Operations

BI and PD up to \$1,000,000 CSL
Treated Crops up to \$500,000 CSL

Non Owned Aircraft Liability

Up to \$100,000,000 CSL

Admitted Mexican Insurance For
Tourist and Commercial Operations

Drone Liability (Flight Line Plus)

Up to \$10,000,000 CSL each occ.

Aviation Products Liability

Up to \$500,000,000 CSL

Airport Liability

Up to \$500,000,000 CSL

Aviation Commercial General Liability

Up to \$500,000,000 CSL

Quota Share

Support for placements up to \$1 billion
whether leading or following.

The W. Brown Team

Scott Brown - President

Vince Zimmerer - Executive Vice President

John Del Vecchio, Senior Vice President

Underwriters

Ernest De Spain, Senior Vice President,

Ken Schmidt, Senior Vice President,

Denise Brookens, Vice President,

Mike Myers, VP, Mark Pennington, VP,

Margaret Price

Claims Handling Expertise

Aviation claims are often complex matters requiring prompt and expert response.

Continuing a relationship begun decades ago, claims adjusting and legal services for our clients are provided by the law firm of Kern Wooley, P. C. Under R. M. Kern's direction, they work together with Sompo International staff and a national team of professionals to deliver the claims support and service that our clients deserve.

Claims connected with W. Brown aviation policies can be reported to:

W. Brown & Associates Insurance Services
19000 MacArthur Boulevard, Suite 600
Irvine, CA 92612

Phone: (949) 851-2060

By email: aviationclaims@wbais.com

or

Mr. R. M. Kern

Kern Wooley, P.C.

11100 Santa Monica Boulevard

Los Angeles, CA 90025

Phone: (310) 824-1777 Fax: (310) 824-0892